

Register Now!

11th Asia Conference on Healthcare and Health Insurance

21-22 March 2016, Mandarin Orchard Hotel, Singapore
Theme: "Being a 'Smart' Health Insurer – Innovation, Profitability & Sustainability"



Special Highlights!

- Panel on Managing Healthcare for the Aging Population
- Emergency Risk Management for Health Threats & Infectious Diseases; Prevention and Control
- Panel on Impact of Wearables and Smart Technology on Health Insurance

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Health is a buzzword and health insurance being seen as the game changer to promote health lifestyles at a time when both the young and old are into fitness and wellness. With technology and wearable devices, insurers have a chance to better track and rate the risks assumed. While healthcare is getting more expensive and there is increasing demand for universal healthcare, the key challenge is cost control and preventive care while allowing greater access to cover.

The proliferation of new technology and disruptive innovations are coming together to compel the healthcare insurance industry to reinvent itself for growth, profitability, and sustainability. The industry is revitalizing and transforming itself faster than any other vertical. Can insurers rise to the challenge and meet expectations of the public, healthcare providers, governments, and stakeholders?

Asia Insurance Review's Healthcare and Health Insurance conference 2016 will look at the critical success factors needed to face the challenges of increasing healthcare costs, healthcare delivery, regulations, big data & analytics, medical science & technology, customer centricity, ageing population, and emerging health threats evolving risk exposures head on. **Sign Up Now!**

Who Should Attend

- Life & General Insurance & Reinsurance Companies
- Government Bodies & Health Authorities
- International Aid Agencies & Emergency Evacuation Companies
- Hospitals
- Medical Institutions & Pharmaceutical Companies
- Healthcare Providers and Professionals and Third Party Administrators
- Managed Care Service Providers
- Management Consultants; Risk Managers; Claims Specialists
- Technology experts, Lawyers, Employers dealing with HR, Safety, Health & Healthcare Issues

Register Now

Key Speakers include:



Dr Milind Sabnis
Director, Healthcare Practice,
Frost & Sullivan



Derek Goldberg
Managing Director,
Southeast Asia,
Aetna International



David McKeering
Healthcare Partner, PwC



Tony Estrella
Co-founder & Managing Partner,
MetLife Innovation Centre,
LumenLab



Alexander Moschtoghi
Regional Director,
Insurance Partnerships,
Asia, International SOS



Dr Sidharth Kachroo
Head of Client Management for
South Asia, Munich Re



Emma Wilkins
Senior Medical Solutions
Manager Asia, Swiss Re



Thomas Dijohn
Vice-President Asia-Pacific,
dacadoo



Laurent Pochat-Cottilloux
Regional Managing Director,
Asia Pacific Health Reinsurance
Markets,
AXA Healthcare Management



Damian Delaney
Chief Commercial Officer,
Now Health International Group



Gerald Sun
Vice President & Head of Sales,
Commercial Payments, Asia
Pacific, Middle East & Africa,
MasterCard Worldwide



Dr Sri Wening Handayani
Principal Social Development
Specialist, Asian Development Bank



Sophia Van
Vice President, Big Data & Smart
Analytics Centre,
Swiss Re



Rosaline Koo
Founder & CEO, CXA



Abhipsa Samantra
Lead Analyst,
Insurance & Financial Services,
Beroe Inc.



Dr David Chew
Managing Director, ARIS
Integrated Medical, Singapore



Michael Griffiths
Regional Director -
Healthcare Financial Services
and Professions Group,
Asia, Aon



Linda Hoon
Group Head, Risk Governance, IHH
Healthcare Berhad

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PROGRAMME

Day One: 21 March 2016, Monday

- 8.00 am Registration & Coffee
- 9.00 am **Welcome Address by Conference Chairman**
Damian Delaney, Chief Commercial Officer, Now Health International Group
- 9.15 am **An Overview of Connected Health Technologies in APAC**
Dr Milind Sabnis, Director, Healthcare Practice, Frost & Sullivan
- 9.50 am **The Future of Health Insurance - Extending Far Beyond A Traditional Healthcare Insurer**
Derek Goldberg, Managing Director, Southeast Asia, Aetna International
- 10.20 am Q&A
- 10.30 am Tea Break
- 11.00 am **The Future Trends of Hospitals and Healthcare**
 - International trends; Trends in South East Asia
 - Healthcare Productivity - Improving Efficiency
 - Healthcare IT and Digitisation
 - Consumer Driven Healthcare*David McKeering, Partner, Asia Pacific Healthcare Leader, PwC*
- 11.30 am **Big Data & Analytics: Challenges and Opportunities for Insurers and Healthcare Providers**
Tony Estrella, Founder & Managing Partner, MetLife Innovation Centre, LumenLab
- 12.00 nn **Achieving Finance & Process Efficiencies through Leveraging Digital Payments in Healthcare Claims**
Gerald Sun, Vice President & Head of Sales, Commercial Payments, Asia Pacific, Middle East & Africa, MasterCard Worldwide
- 12.30 pm Q&A
- 12.35 pm Lunch
- 2.00 pm **Return on Prevention - How to Mitigate Medical and Security Risks for Expatriates and Business Travellers**
 - Taking a prevention or a proactive role in mitigating travel risks
 - How such prevention initiatives can help to reduce costs in the long run and leads to a return on your investment on prevention*Alexander Moschtoghi, Regional Director, Insurance Partnerships, Asia, International SOS*
- 2.30 pm **Panel on Emergency Risk Management for Health Threats & Infectious Diseases**
 - Prevention and Control;
 - Pandemic Preparedness & Response
 - A Global Security IssuePanellists:
 - *Alexander Moschtoghi, Regional Director, Insurance Partnerships, Asia, International SOS*
 - *Michael Griffiths, Regional Director - Healthcare Financial Services and Professions Group, Asia, Aon*
- 3.05 pm **Panel on Managing Healthcare for the Aging Population**
 - Health Costs & Health Policies
 - Innovative Products, Insurance & Service Solutions
 - New Health Technology for the ElderlyPanellists:
 - *Dr Sidharth Kachroo, Head of Client Management for South Asia, Munich Re*
 - *Emma Wilkins, Senior Medical Solutions Manager Asia, Swiss Re*
 - *Abhipsa Samantra, Lead Analyst, Insurance & Financial Services, Beroe Inc.*
- 4.00 pm **Healthcare 2.0: Integrated Accountable Care Organizations (ACO), i.e. Specialty Healthcare Centers & Private Health Insurance Exchange (PHIX) Shaping the Health Insurance Landscape**
Abhipsa Samantra, Lead Analyst, Insurance & Financial Services, Beroe Inc.
- 4.30 pm Tea Break & Close of Day One

Day Two: 22 March 2016, Tuesday

- 9.00 am **Designing Customer-Centric Health Insurance Products for the Mass Affluent and HNW segments**
 - Sizing the High-end Health insurance opportunity in China
 - Product Design: Balancing Risk and Usability
 - Service Proposition: Satisfying today's time-poor high-expectation customers
 - Building Long Term Value: Aligning customer and insurer interests*Laurent Pochat-Cottilloux, Regional Managing Director, Asia Pacific Health Reinsurance Markets, AXA Healthcare Management*
- 9.30 am **Digitization of Insurance Distribution and the Rise of Wearable Technology**
Damian Delaney, Chief Commercial Officer, Now Health International Group
- 10.00 am **Health Insurance Product Innovation/ Variants**
 - Distribution Channels; Penetration; Customer Services; Profitability*Sharad Mathur, Senior Vice President & Head - Agency, Digital & Alternate Channel, SBI General Insurance Company Limited (A JV between State Bank of India & Insurance Australia Group)*
- 10.30 am Q&A
- 10.35 am Tea Break
- 11.00 am **Social Health Insurance in Asia: Protection Against Financial Risks**
Dr Sri Wening Handayani, Principal Social Development Specialist, Asian Development Bank
- 11.30 am **Mitigating Risks Through An Innovative Health Management Approach**
Wan-Ching Chua, Practice Leader, Health & Group Benefits, Willis Towers Watson Singapore Insurance Brokers
- 12.00 nn **Sustainability is Health: The Road to Sustainability for A Healthcare Organisation**
Linda Hoon, Group Head, Risk Governance, IHH Healthcare Berhad
- 12.30 pm Q&A
- 12.35 pm Lunch
- Digital Healthcare and the Paradigm Shifts**
Session Chairman: *Dr Ogan Gurel, Chief Innovation Officer, CampusD (Seoul-based FabLab); Visiting Professor, Samsung Advanced Institute of Health Sciences*
- 2.00 pm **Healthcare – An Industry in Disruption and Transition (analogue to digital, doctor control to patient control, fragmented to centralised)**
 - The Value of Wearables in prevention and treatment
 - From 'a point-in-time data' to 'real-time data'
 - Consumer/patient engagement and diversity
 - Shared decision making and patient empowerment
 - From 'one shoe fits all' to 'bespoke healthcare'*Thomas Dijohn, Vice-President Asia-Pacific, dacadoo*
- 2.20 pm **Technology Innovation in Wellness & Employee Benefits Insurance**
Rosaline Koo, Founder & CEO, CXA
- 2.40 pm **Digital Healthcare and Paradigm Shifts in Medicine**
Dr Ogan Gurel, Chief Innovation Officer, CampusD (Seoul-based FabLab); Visiting Professor, Samsung Advanced Institute of Health Sciences
- 3.00 pm **Panel on Impact of Wearables and Smart Technology on Healthcare & Health Insurance**
 - Underwriting Issues; Digital Health & Lifestyle
 - Genomics; Platform and Disruptor like Oscar Health
 - Wearable Progress & the Quantified Self & Preventive Care
 - Future of Health & Life Insurance, mHealth, Corporate WellnessPanellists:
 - *Sophia Van, Vice President, Big Data & Smart Analytics Centre, Swiss Re*
 - *Rosaline Koo, Founder & CEO, CXA*
 - *Thomas Dijohn, Vice-President Asia-Pacific, dacadoo*
- 4.00 pm Tea Break & Close of Conference

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Registration Email: weeling@asiainsurancereview.com

Conference Registration

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Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof
First Name: _____ Last Name/ Surname: _____
Nationality _____
Passport No _____
Job Title _____
Company _____
Address _____
Country _____
Tel: () _____
Cellular: () _____
Fax: () _____
email: _____

REGISTRATION

Early Bird (valid till 29 Feb 2016)

Subscribers US\$1,280

Non-Subscribers US\$1,580*

(*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

Full registration fees MUST be paid before the valid dates for admittance at conference.

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine AIR/MEIR Website Brochure Email
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

Group registration:

Special Offer for Year 2016 Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge! (Valid only for delegates from the same company in the same country) Registration fee includes participation at Conference plus tea breaks and lunches.

All meals are prepared without pork, lard and beef.

Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

Closing date for registration: 14 March 2016

For cancellation in writing made before **29 Feb 2016**, 50% of the conference fee will be refunded. No refunds will be made for cancellations after **29 Feb 2016**. However, substitution or replacement of delegates will be allowed.

PAYMENT

I undertake to indemnify the organisers for all bank charges

I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"

Telegraphic / Wire Transfer to the following account:
DBS Bank
Marina Financial Centre, 12 Marina Boulevard,
#03-00 MBFC, Tower 3, Singapore 018982
Branch: Marina Financial Centre Branch
Account Name: Ins Communications Pte Ltd
• US\$ (Account No.: 0001 - 004838-01-9-022)
• Swift Code: DBS SSGS

Please debit the sum of US Dollars US\$ _____ for Conference Registration fee from my

Mastercard VISA American Express

Card Holder's Name: _____

Card No.: _____

Expiry Date: _____ - _____ (mm-yy) Total Amount: US\$ _____

Signature: _____ Date: _____

(Conference fee is inclusive of prevailing GST for Singapore incorporated business)

Accredited by
General Insurance Association
of Singapore

Hotel Reservations:
<https://resweb.passkey.com/go/AsiaHealthcare>

Hotel Reservation Form

Attn: Ms Charlotte Chew,
Assistant Director of Business Development
Email: charlotte.chew@meritushotels.com

Mandarin Orchard Singapore, by Meritus
333 Orchard Road, Singapore 238867
Tel: (65) 6737 4411 • Fax: (65) 6738 2382
www.meritushotels.com

**PLEASE FILL IN GUEST PARTICULARS
ON REGISTRATION FORM**

Meritus Connect:
M01633

ARRIVAL DATE

Check in date: _____

Flight: _____ ETA: _____

DEPARTURE DATE

Check out date: _____

Flight: _____ ETD: _____

ROOM TYPE / ROOM RATE

Deluxe Room

Single S\$300++ per night Double S\$320++ per night

Room rate inclusive of daily Buffet Breakfast served in Triple Three at Level 5 and in-room Internet access

Meritus Club Room

Single S\$400++ per night Double S\$400++ per night

Room rate inclusive of access to Top of the M at Level 38/39, with all day refreshments including daily Buffet Breakfast and internet access

Room Preferences (subject to availability)

Smoking Non-smoking

King bedded Twin bedded

- All room rates are subject to 10% service charge; and 7% Goods Service Tax.
- Check-in time is at 14:00 hours; check-out time is at 11:00 hours
- All reservations require credit card guarantee and will receive a confirmation number from the hotel via fax or email.
- Guarantee policy: Should there be a no-show or cancellation for confirmed reservation, the full duration of room charge will be imposed.
- All reservations are to be guaranteed upon credit card details received.

LIMOUSINE ARRANGEMENT

Not required

One (1) way limousine transfer from Airport to Hotel at S\$110.00 subject to 7% GST

One (1) way limousine transfer from Hotel to Airport at S\$110.00 subject to 7% GST

Return limousine transfer at S\$220.00 subject to 7% GST

Car pick up between 2300hr - 0700hr, a surcharge of S\$10 + 7% will be levied.

All pick-ups can be guaranteed upon credit card details received.
Additional comments/ special requirements:

RESERVATION GUARANTEE

Credit Card

Visa Mastercard Amex

Diners JCB

Credit Card Number: _____

Expiry Date : _____ month _____ year

Cardholder's name: _____

Signature of Cardholder: _____